

**Second year B.Com (Banking and Insurance) Programme**  
**Revised Syllabus 2017-2018**  
**Semester 3**

*Discipline Related Elective Courses*

(Students are offered three courses from the *Discipline Related Elective Courses*)

**1. Financial management-1**

Modules:

- Introduction to Finance and financial management
- Financial goal setting & time value of money
- Investment decisions: Capital Budgeting
- Financial decisions

**2. Management accounting**

Modules:

- Introduction to Management accounting
- Financial statement analysis
- Working capital management
- Management of profits/ dividend policy

**3. Organizational Behavior.**

Modules:

- The individual behavior
- The group dynamics
- The organizational dynamics
- Organization behavior in financial services

**4. Risk Management.**

Modules:

- Foundations of Risk Management
- Capital Market risk management
- Credit risk management
- Risk measurement

#### 5. **Mutual fund management**

Modules:

- Introduction to mutual fund
- Classification of mutual fund
- Fund selection criteria
- Financial planning in mutual fund

#### *Ability Enhancement Compulsory Course*

#### 6. **Information technology in banking & insurance-I.**

Modules:

- Introduction to electronic commerce
- E-banking
- MS-office: packages for institutional automation
- Cyber law & cyber security

#### *Skill Enhancement Course*

#### 7. **Foundation Course –III (An overview of Banking sector)**

Modules:

- An overview of Banking Sector
- Commercial Banking and Customer – Banker Relationship

- Universal Bankingband Technology in Banking sector
- Microfinance and Financial Inclusion

### *Core Courses*

#### **8. Financial markets**

Modules:

- Indian financial system
- Financial markets in India
- Commodity market
- Derivatives market

#### **9. Direct taxation**

Modules:

- Definitions and residential status
- Heads of income-I
- Heads of income-II
- Computation of total and taxable income

**Second year B.Com (Banking and Insurance) Programme**  
**Revised Syllabus 2017-2018**  
**Semester 4**

*Discipline Related Elective Courses*

(Students are offered three courses from the *Discipline Related Elective Courses*)

**1. Financial management-II**

Modules:

- Working capital management
- Management of components of working capital
- Financial planning
- Financial policy and corporate strategy

**2. Cost accounting**

Modules:

- Introduction to cost accounting
- Classification of costs and cost sheet
- Standard costing
- Introduction to marginal costing

**3. Entrepreneurship management**

Modules:

- The entrepreneur
- Business planning
- Key areas of new ventures
- Evolving concepts in entrepreneurship

**4. Wealth management**

Modules:

- Introduction to wealth management
- Wealth management strategy
- Financial planning & financial mathematics
- Retirement & estate planning

#### 5. **Customer relationship management**

Modules:

- Introduction to Customer Relationship Management
- Technological support in Customer Relationship Management
- Implementation Customer Relationship Management
- Customer Relationship Management in Banking and Insurance Sector

### *Ability Enhancement Courses*

#### **Ability Enhancement Compulsory Course**

#### 6. **Information Technology in Banking and Insurance –II**

- E-Banking Business Models
- Induction of TechnoManagement
- IT Applications and Banking
- MS-Office : Packages for Institutional Automation

### *Skill Enhancement Course*

#### 7. **Foundation Course – IV (An Overview of Insurance Sector)**

Modules:

- An Introduction to Life Insurance

- An Introduction to Health Insurance
- An Introduction to Home and motor Insurance
- Role of Insurance in Logistic
- Ecology
- Understanding stress and conflict
- Managing stress and conflict in contemporary society

### *Core Courses*

#### **8. Corporate and Securities Law**

Modules:

- Company Law- An Overview
- Regulatory Framework governing Stock Exchanges as per Securities Contracts Regulation Act 1956
- Security Exchange Board of India
- The Depositories Act,1996

#### **9. Business Economics II**

Modules:

- Introduction to Macroeconomic Data and Theory
- Money ,Inflation and Monetary Policy
- Constituents of Fiscal Policy
- Open Economy : Theory and issues of International Trade.