

**First year B.Com (Banking and Insurance) Programme**  
**Revised Syllabus 2017-2018**  
**Semester 1**

*Discipline Related Electives*

**1. Environment and Management of Financial Services.**

Modules:

- Introduction to Financial System
- Phases of Development of Banking and Insurance
- Management, Regulation and Development
- Regulatory and Developmental Framework of Banking and Insurance

**2. Principles of Management.**

Modules:

- Introduction to Management
- Management Process
- Organization Structure of Banking and Insurance Companies
- Business Leaders

**3. Financial Accounting.**

Modules:

- Introduction to accounting
- Classification of Income and Expenses & Accounting Standards
- Issue of Shares, Stock Valuation & Hire purchase
- Final Accounts

*Ability Enhancement compulsory course*

**4. Business Communication -I**

Modules:

- Theory of Communication
- Obstacles to Communication in Business World
- Business Correspondence
- Language and Writing Skills

*Skill Enhancement course*

5. **Foundation Course - I.**

Modules:

- Overview of Indian Society
- Concept of Disparity - I
- Concept of Disparity - II
- The Indian Constitution
- Significant Aspects of Political Processes.

*Core Courses*

6. **Business Economics -I**

Modules:

- Introduction
- Demand Analysis
- Supply and Production Decisions and Cost Of Production
- Market structure : Perfect competition and Monopoly and Pricing and Output Decisions under Imperfect Competition
- Pricing Practices

7. **Quantitative Methods -I**

Modules:

- Introduction, Organizing, Data, Frequency Distribution, Data Representation
- Measures of Central Tendencies
- Measures of Dispersion
- Co-Variance , Correlation and Regression
- Probability, Probability Distribution and Decision Theory
- Index Nos.
- Insurance

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Semester 2**

*Discipline Related Activities*

**1.Principles and practices of Banking and Insurance.**

Modules:

- Introduction to banking
- Banking scenario in India
- Introduction to Insurance
- Insurance business environment in India

**2. Business law.**

Modules:

- Introduction to law
- Indian constitution
- Contract act
- Special contract
- Negotiable instrument act
- Information technology act

### **3. Financial Accounting-II**

Modules:

- Valuation of goodwill and shares
- Buyback of equity shares
- Redemption of preference shares
- Redemption of debentures( excluding buyback of own debentures)

#### *Ability Enhancement Compulsory Course*

### **4. Effective Communication -II**

Modules:

- Presentation skills
- Group Communication
- Business Correspondence
- Language and Writing Skills

#### *Skill Enhancement Course*

### **5. Foundation Course - II.**

Modules:

- Globalization and Indian society
- Human rights
- Ecology

- Understanding stress and conflict
- Managing stress and conflict in contemporary society

### *Core Courses*

#### **6. Organisational Behaviour**

Modules:

- Introduction of organizational behaviour
- Group dynamics
- Organizational culture and change management
- Organizational development

#### **7. Quantitative Methods -II**

Modules:

- Testing of hypothesis
- Linear programming techniques
- Matrices & determinants(Application in business and economics)
- Ratio ,proportion & percentage
- Statistical application in investment management
- Economic indicators

